







BNSF Railway Network Velocity & Service

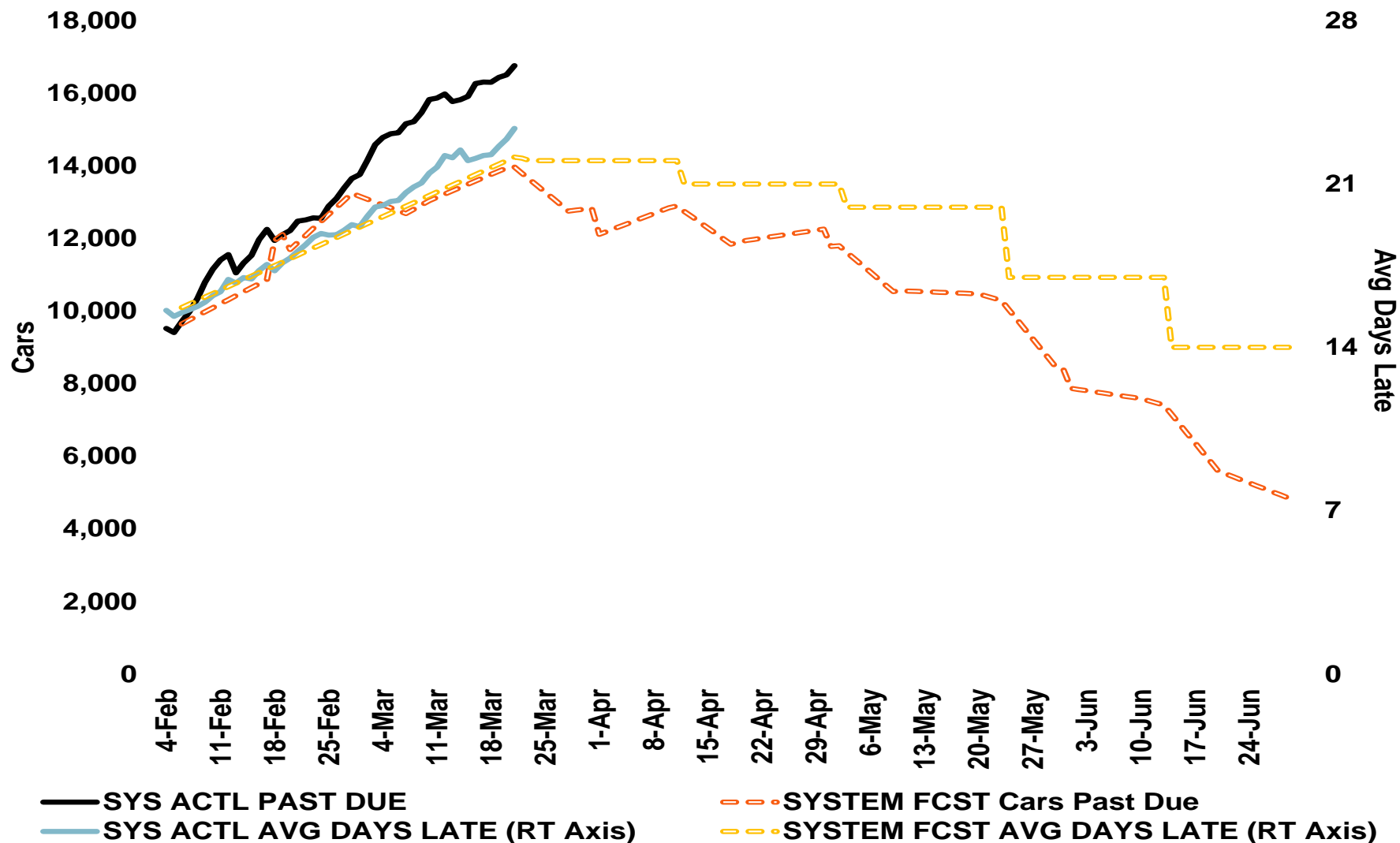
STB Status Update: March 26, 2014



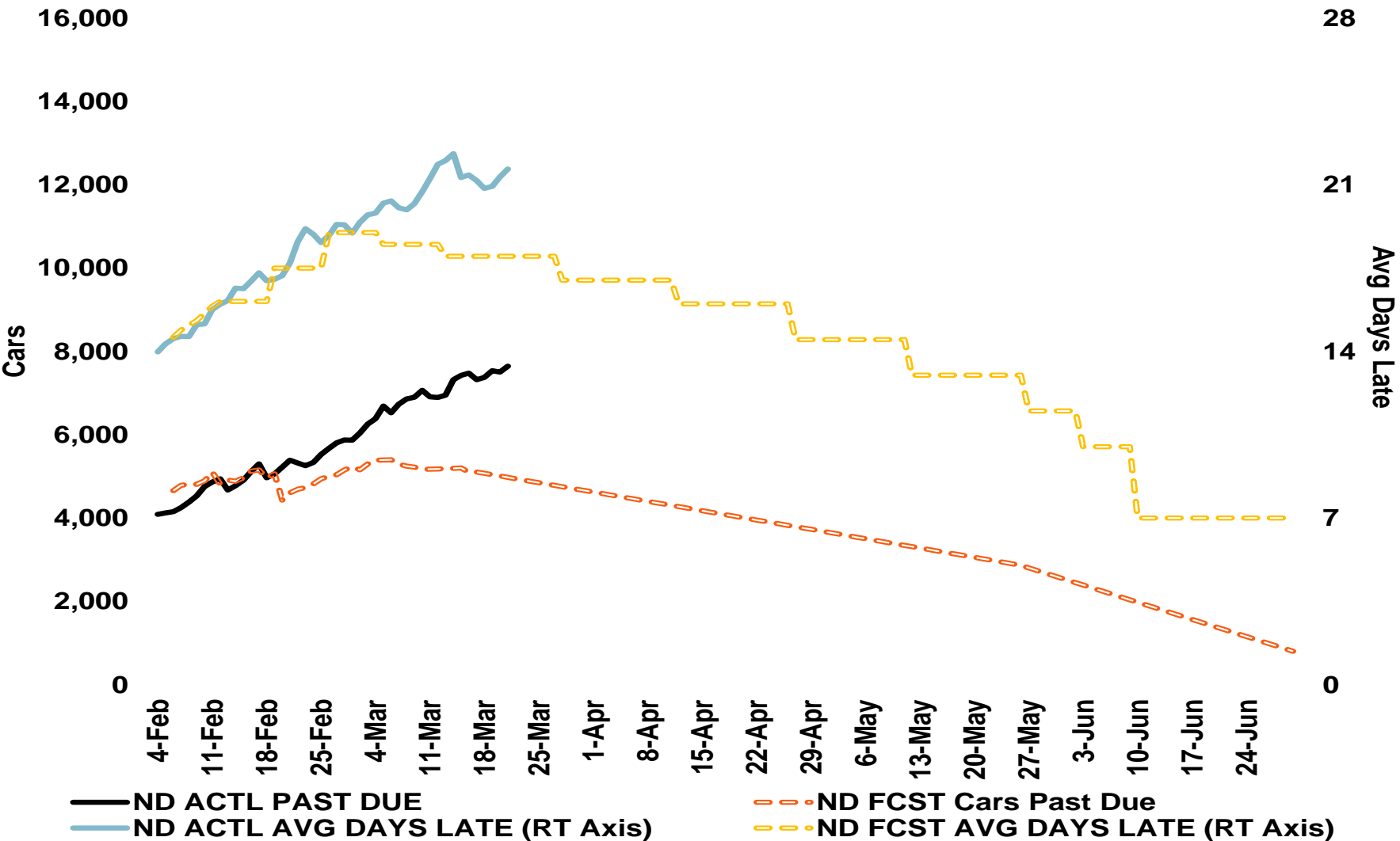
BNSF Dashboard Service Metrics

	Goal 3/21	Baseline 2/7	Actuals 3/21	Change from Goal
Past Due Cars				
# of Cars	13,967	9,982	16,761	 20.0%
Avg Days Late	22.2	15.6	23.4	 5.4%
	Goal Q1 2014	Baseline 2/1-2/7	Actuals QTD 3/21	Change from Baseline
Coal Avg Mthly Tons Delivered (in millions)	23.7	19.2	22.0	 14.6%
IM System Transit Days	4.20	5.32	5.08	 4.5%
AAR Terminal Dwell Hours	29.3	34.6	31.7	 8.4%
AAR Train Speed	N/A	21.8	22.0	 0.9%

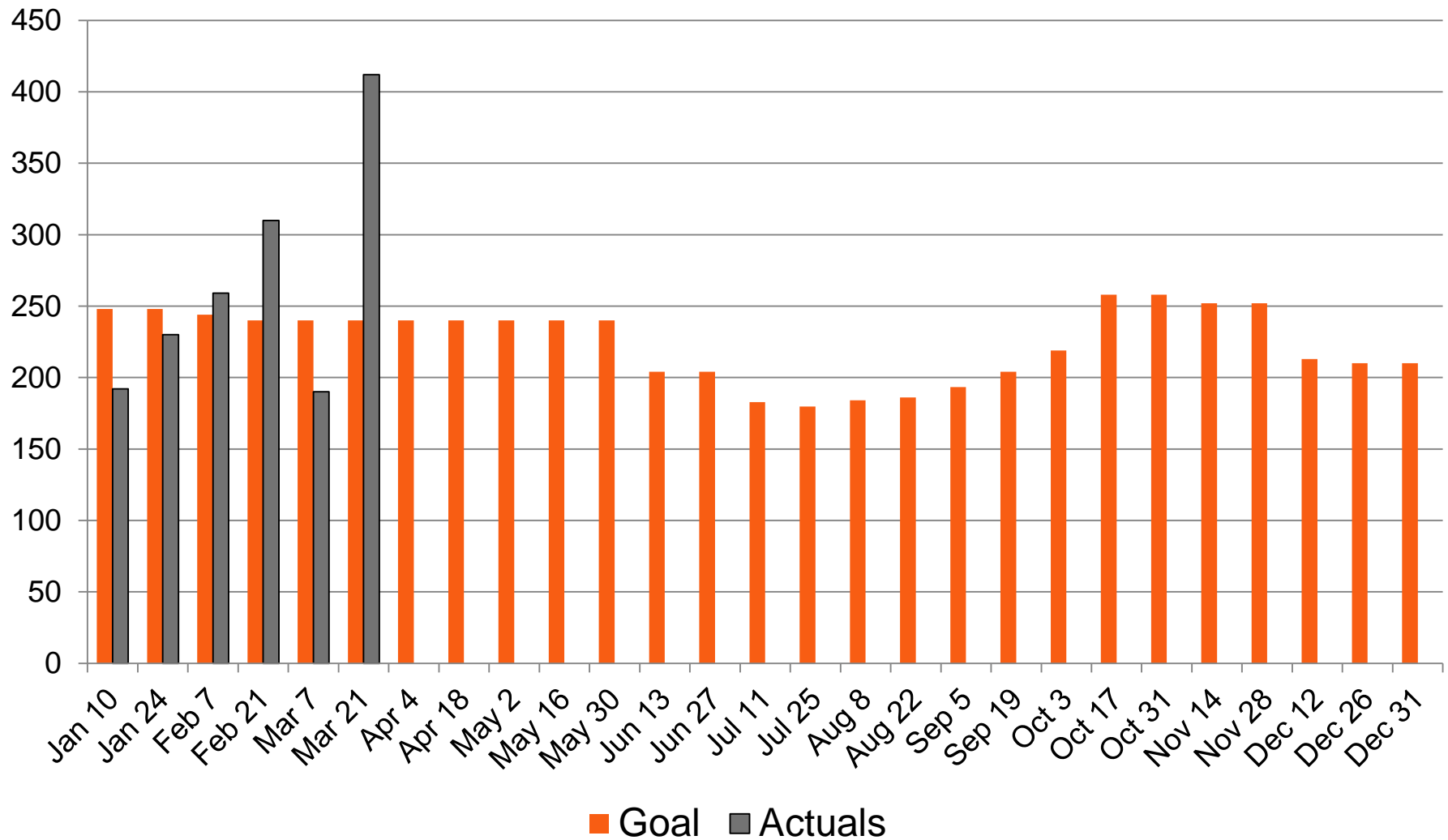
System Ag Past Due Cars



North Dakota Ag Past Due Cars

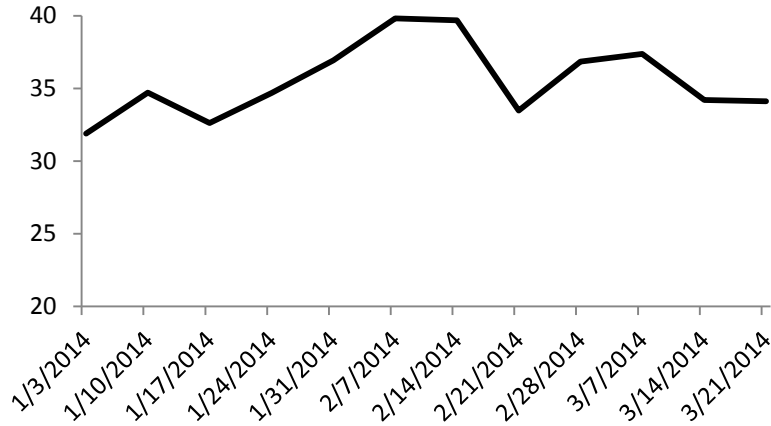


Sugar Cars Spotted – North Dakota



North Region

North Region AAR Dwell



AAR Dwell

Baseline
2/1-2/7

39.8

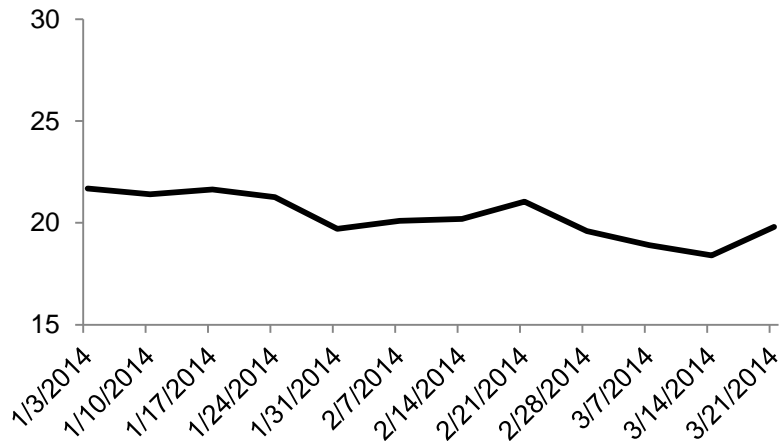
Actuals
QTD 3/21

35.5

Change
from Baseline

↓ 10.8%

North Region AAR Train Speed



AAR Train Speed

Baseline
2/1-2/7

20.1

Actuals
QTD 3/21

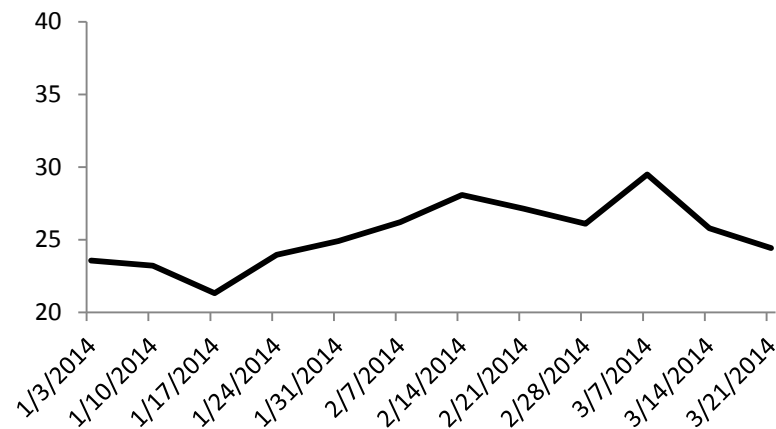
20.3

Change
from Baseline

↑ 1.0%

Central Region

Central Region AAR Dwell



AAR Dwell

Baseline
2/1-2/7

26.2

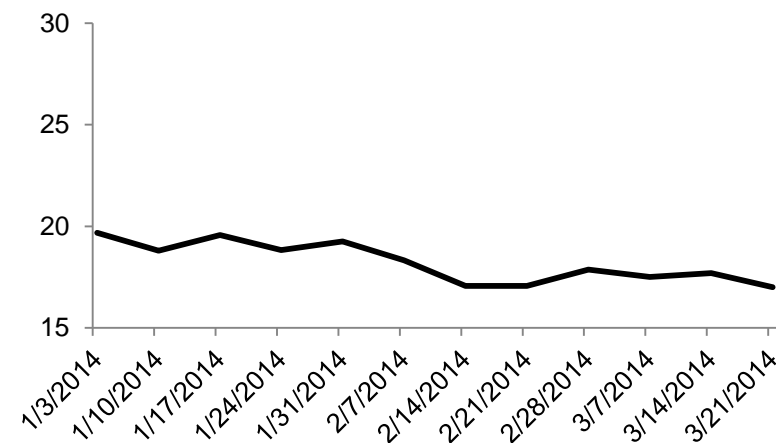
Actuals
QTD 3/21

25.4

Change
from Baseline

↓ 3.1%

Central Region AAR Train Speed



AAR Train Speed

Baseline
2/1-2/7

18.3

Actuals
QTD 3/21

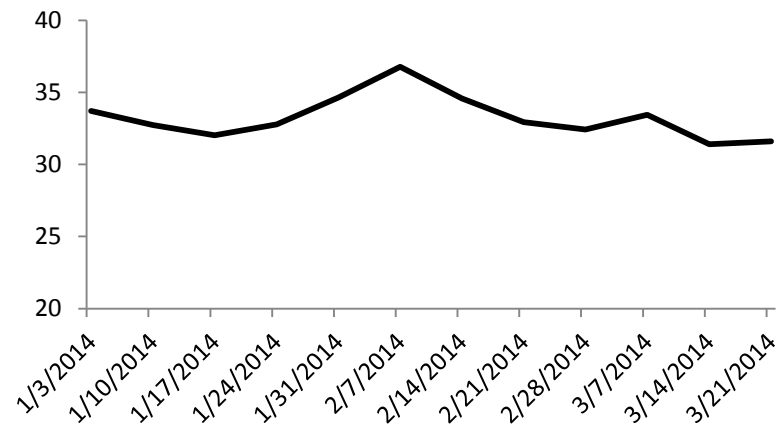
18.2

Change
from Baseline

↓ 0.5%

South Region

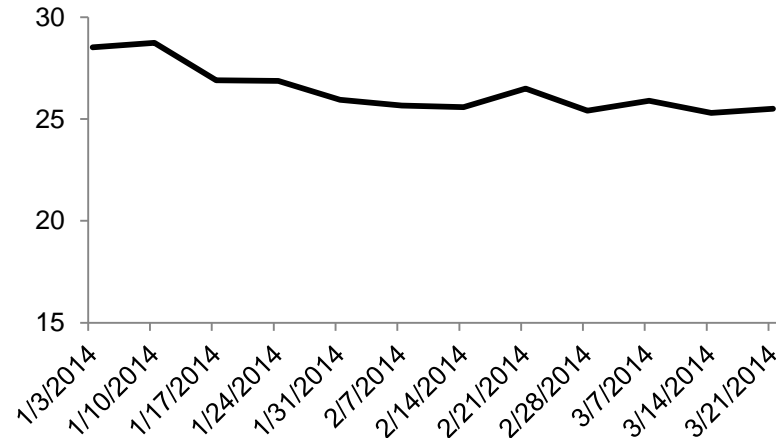
South Region AAR Dwell



AAR Dwell

Baseline 2/1-2/7	Actuals QTD 3/21	Change from Baseline
36.8	33.3	↓ 9.5%

South Region AAR Train Speed



AAR Train Speed

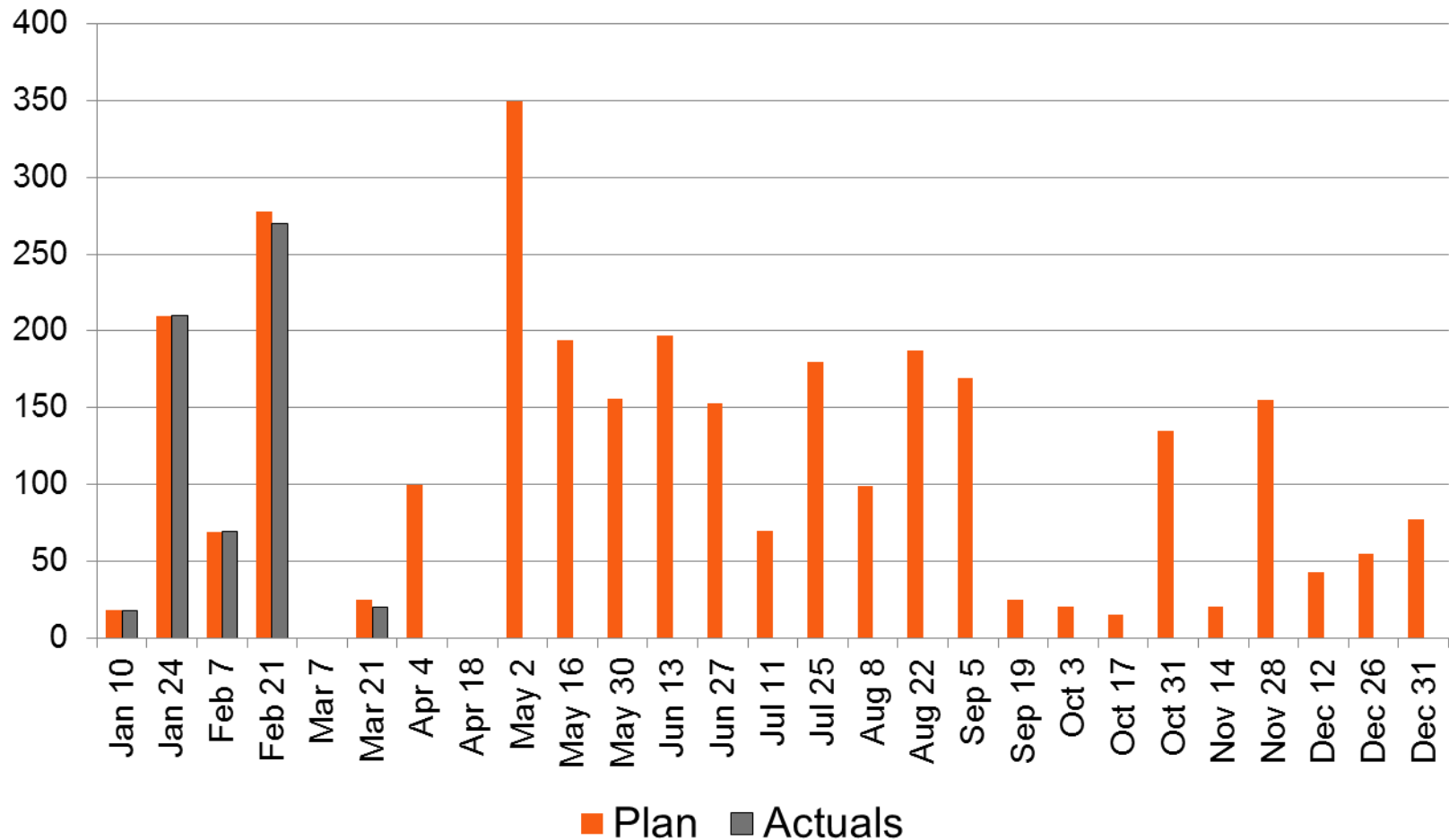
Baseline 2/1-2/7	Actuals QTD 3/21	Change from Baseline
25.7	26.4	↑ 2.7%

BNSF Long-Term Actions to Add Capacity

\$ Millions

	Annual Goal	Q1 2014 Goal	Prior Period (QTD 3/7)	Current Period (QTD 3/21)
People Hiring				
TY&E	3,000	650	567	587
Eng & Mech	2,000	750	446	523
Locomotive Acquisitions	500	108	95	107
Car – Acquisitions, Replacements & Extensions	5,000	300	138	179
Expansion Capital	\$ 900	\$ 130	\$65*	\$65*
Replacement & Maint Capital	\$ 2,300	\$ 430	\$283*	\$283*

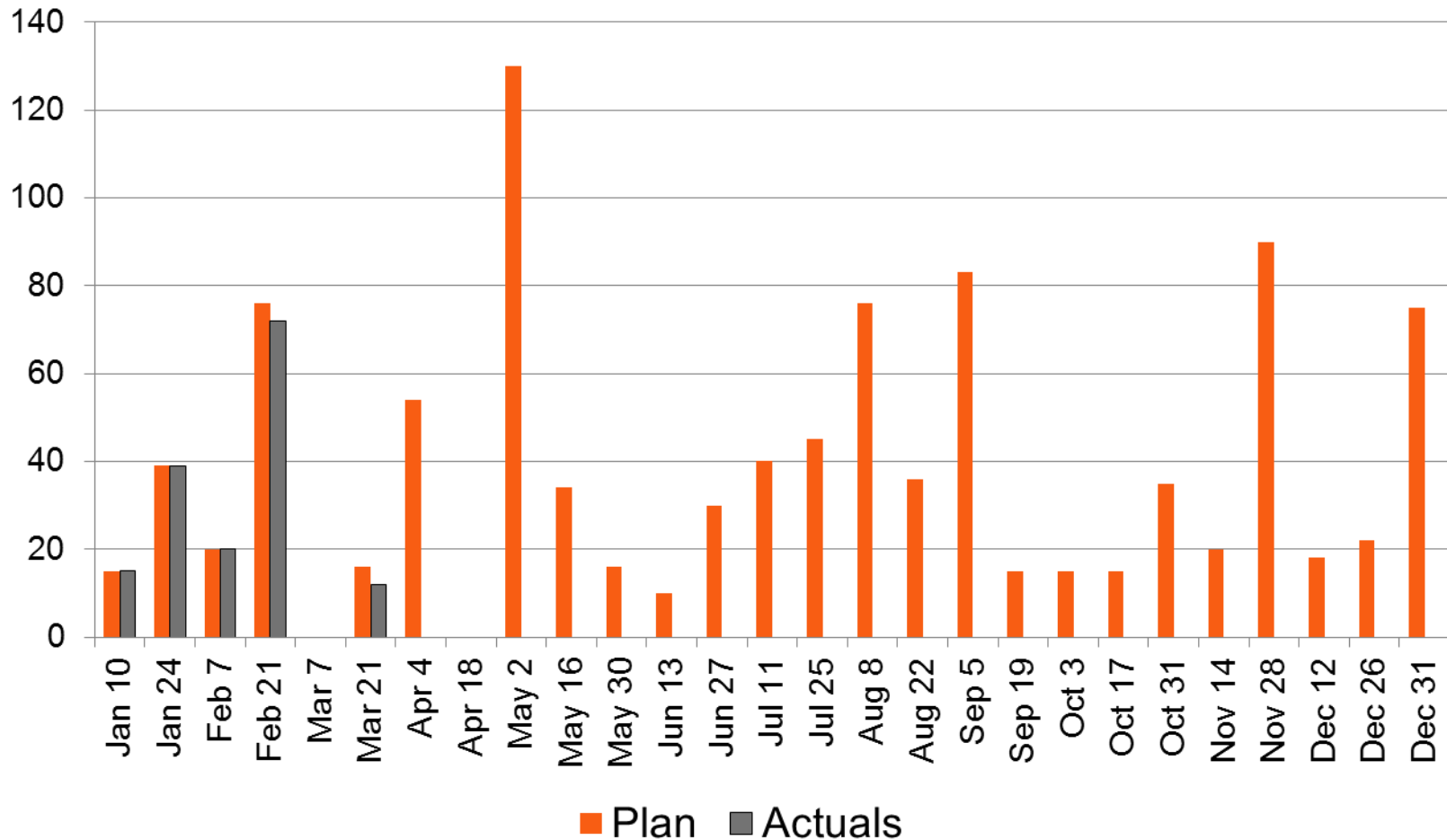
System TYE Employees Hired & Trained



Cumulative	Jan	Feb	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Plan	297	575	650	1,100	1,400	1,750	2,000	2,450	2,500	2,650	2,825	3,000
Actual	297	567	587									

* Actual is YTD through 3/21/14, plan is YTD through 3/31/14.

North TYE Employees Hired & Trained



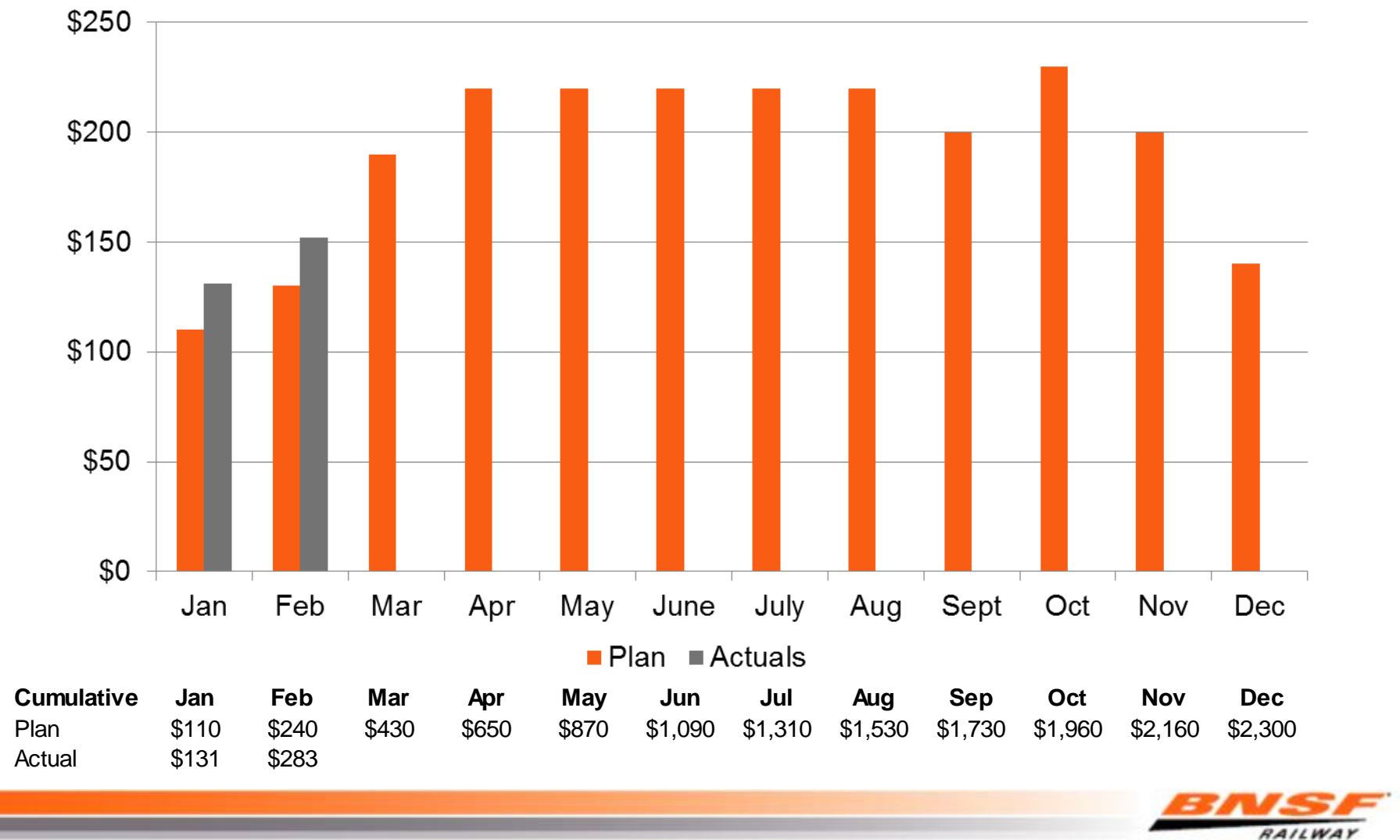
Cumulative	Jan	Feb	Mar *	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Plan	74	150	220	350	400	470	525	720	750	800	910	1,025
Actual	74	146	158									

* Actual is YTD through 3/21/14, plan is YTD through 3/31/14.

System Capacity and Reliability

\$ Millions

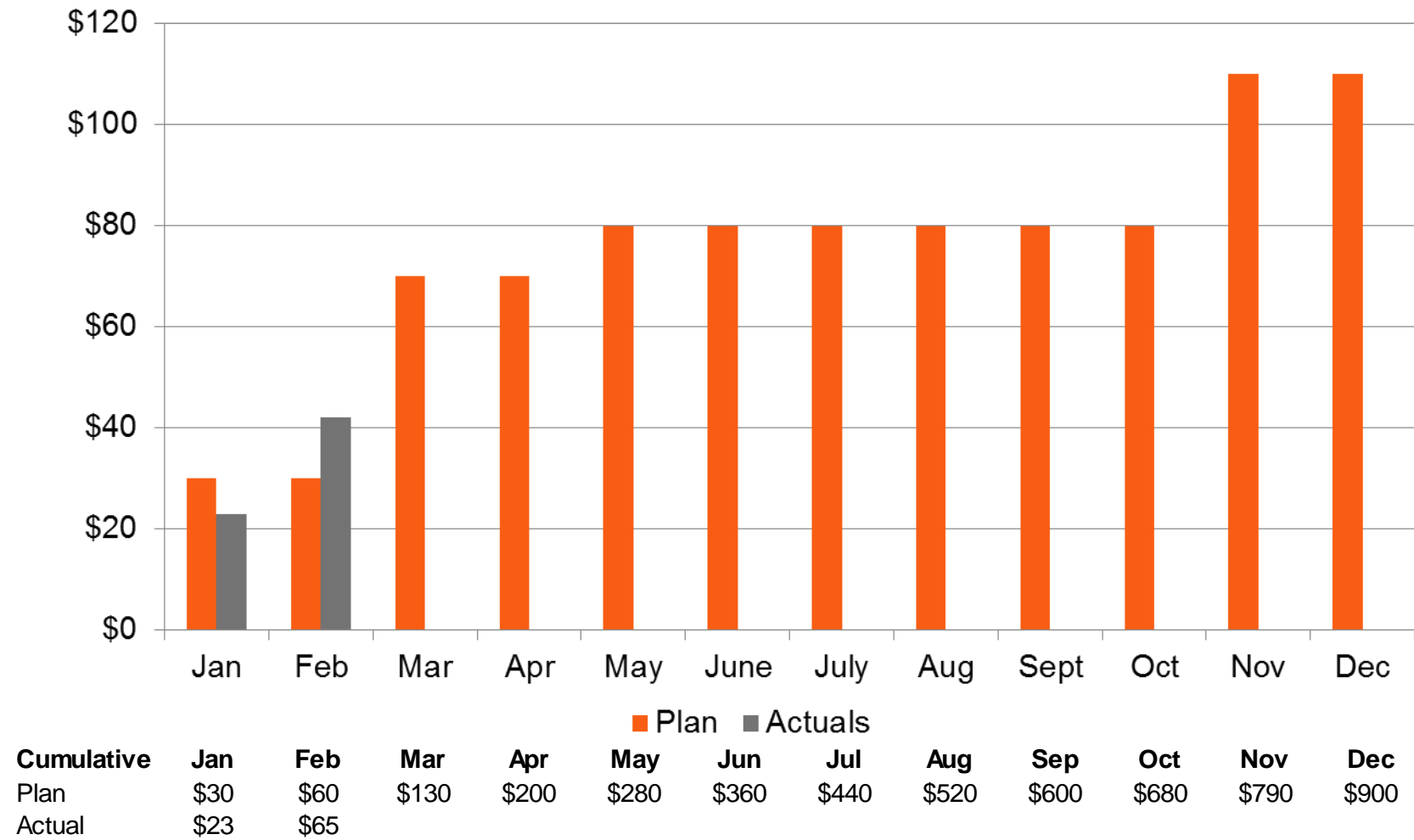
Replacement & Maintenance Capital



System Capacity and Reliability

\$ Millions

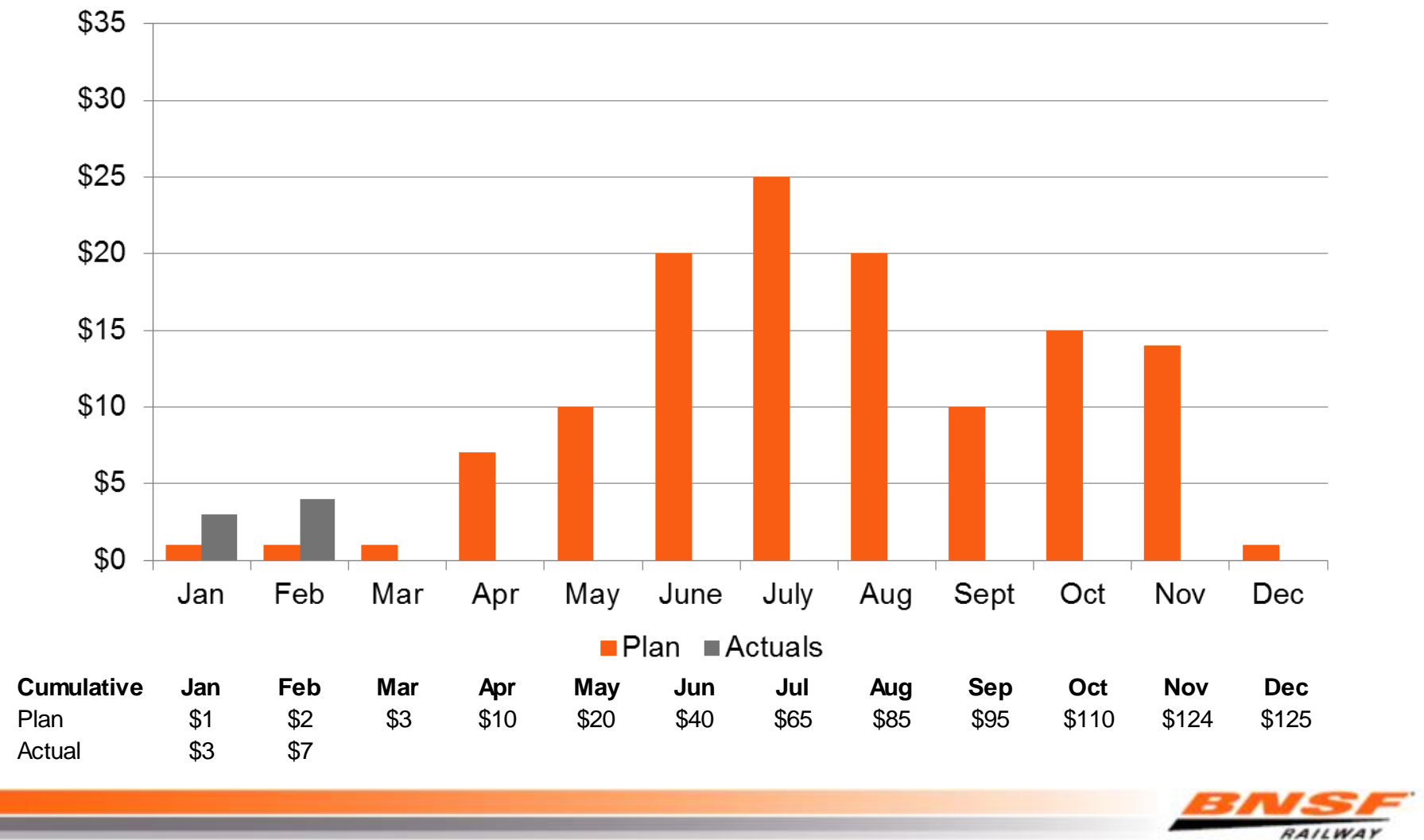
Expansion & Efficiency Capital



North Dakota Capacity and Reliability

\$ Millions

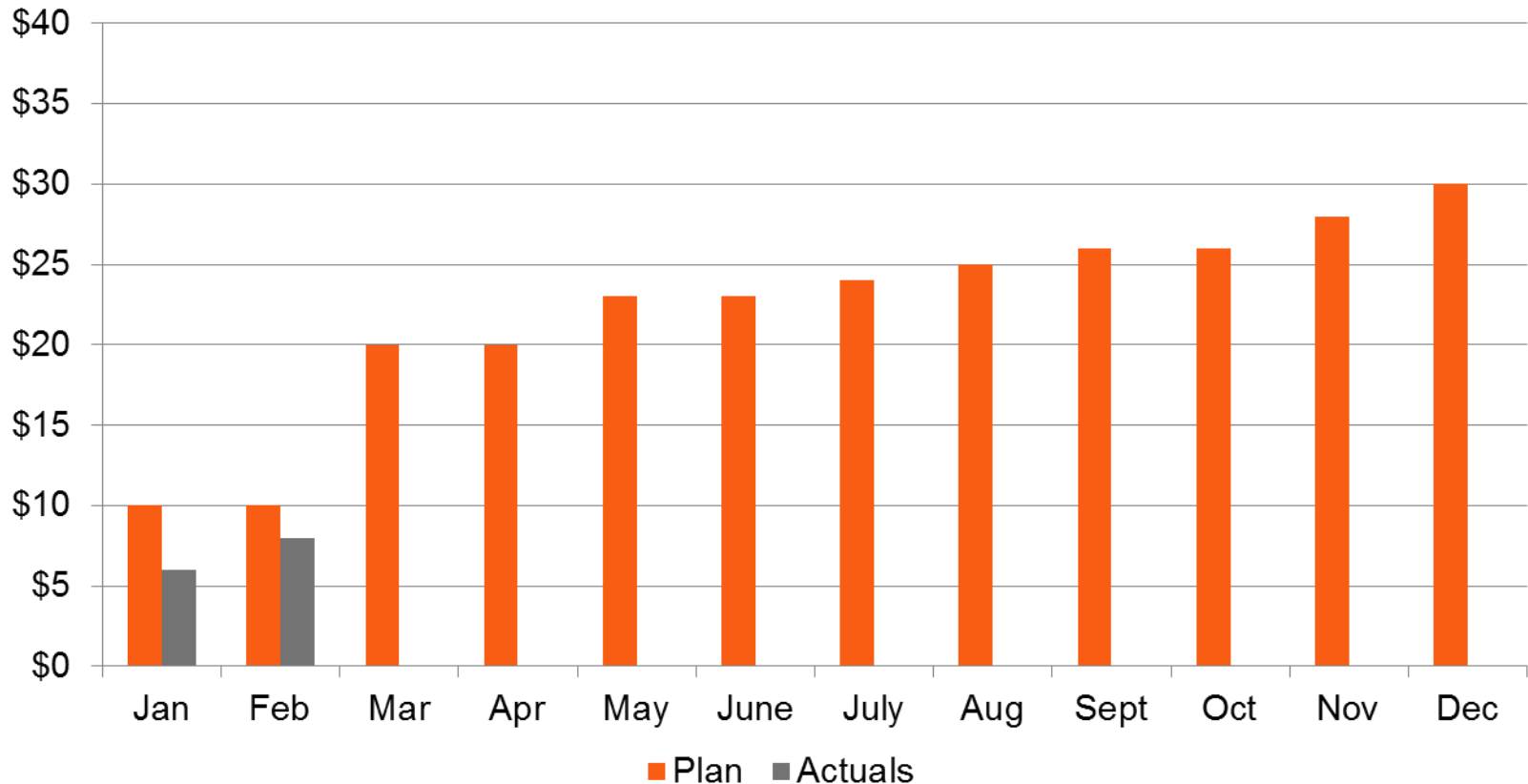
Replacement & Maintenance Capital



North Dakota Capacity and Reliability

\$ Millions

Expansion & Efficiency Capital



Cumulative

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Plan	\$10	\$20	\$40	\$60	\$83	\$106	\$130	\$155	\$181	\$207	\$235	\$265
Actual	\$6	\$14										